



# Introduzione alla PNL: Come capire e farsi capire meglio usando la Programmazione Neuro-Linguistica (Italian Edition)

*Jerry Richardson*

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## **Introduzione alla PNL: Come capire e farsi capire meglio usando la Programmazione Neuro-Linguistica (Italian Edition) Jerry Richardson**

Introduzione alla PNL è la prima autorevole guida alla Programmazione Neuro-Linguistica e il libro che ha aperto le porte della PNL a milioni di persone in tutto il mondo.

Grazie a questo libro imparerai a: comunicare in modo più efficace e carismatico, migliorando l'impatto delle tue parole; entrare più velocemente in sintonia con gli altri, ottenendo la loro fiducia, il loro supporto e la loro collaborazione; presentare le tue idee in modo davvero irresistibile, riuscendo a prevenire le obiezioni e a gestire le resistenze, interessare, coinvolgere e motivare maggiormente le persone.

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