



You Lost Him at Hello: From Dating to "I Do"- Secrets from One of America's Top Dating Coaches

Jess McCann

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Since writing the original edition of *You Lost Him at Hello*, Jess McCann has helped wanna-be brides find love and walk down the aisle using relationship building skills used in the sales world. By practicing what she preached to her clients, Jess herself is now also enjoying wedded bliss! In this newly revised book, she teaches daters even more ways to apply successful sales techniques to their dating lives. She's proven over and over with hundreds of clients that her simple tactics can and do work for winning relationships. Jess will teach you to what it means to "Fill Your Funnel" as well as:

- Know and love your product before you sell it (that's you!)
- "Prospect" for men--and use your SEE Factor to get them to approach you.
- Read his "buying signs" and gauge his interest.
- Use the KISS principle (Keep It Short and Simple) and keep him engaged in conversation.
- End your date at the Height of Impulse so he always makes plans to see you again!

Plus some NEW TECHNIQUES that Jess has up her sleeve which weren't in the first book!

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Laura Dumas:

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